

## **Middlesex Club Board Minutes – June 19, 2019**

Directors attending (12): Ben Adams; Lisa Cruikshank; Sean McCarthy; Gerrit Veeder; Courtney Darby; Jay Baum; Katie Briggs; Rob Steeves, Carol Kennedy; Jenny Moles; Alison Firgeleski; Dana Dolcetti

Directors Not Attending (3): Justin Byczek; Kim Adams; Rosemary Jordan

General Counsel: Mike Burke not in attendance

Management: Tad Keating in attendance

Minutes: Approved the May 13, 2019 minutes subject to corrections submitted to the Secretary.

### **Manager's Report:**

- Family Fun Night last Friday was a success. Super Duper Weenie was well received.
- Day camp and pool practice are keeping the club busy.
- Summer season is “off and running.”
- There was minor vandalism overnight possibly caused by kids. It was minor and easily cleaned.
- Some of the lights next to the driveway were run over by a car during the day.
- We are careful to clean/maintain the courts at times that do not disturb the matches.

### **Treasurer's Report:**

- We are in good shape.
- Camp and Paddle revenue are higher as compared to last year. They are each up about \$10,000 and \$10,400 respectively.
- Tennis and social revenue looks good. They are about the same as last year.
- Aquatics not in the system yet.
- Ladies towel and refreshment fee have gone out. Juniors has not gone out yet, and we need a list of tennis team men to add to the next invoice.
- Snack bar revenue is up over \$3700 year to date.
- Payroll expenses are up \$80,000 as compared to last year.

### **Committee Reports:**

#### **House and Grounds**

- Everything looked great opening weekend.

- The new convection oven has saved money on party rentals.
- Kids hopped over the fence and threw some stuff into the pool and someone ran over the solar lights.
- We bought three cameras/lights for the tennis pavilion and the driveway and I am looking into buying more lights and cameras.
- The capital assessment study should be finished by the end of August.

### **Communications**

- Everything is up and running. No new projects.

### **Membership**

- We have three new July members.
- The membership apprentice will be starting in August for training purposes and will not be a board member until voted on by the club in January. The search is going well. Six people volunteered for the position. The list has been narrowed to two potential members.
- Both candidates were presented to the Board and the Board discussed and asked questions. A motion was made, and the Board voted to endorse the new membership apprentice starting in August.
- Waitlist has 36 families, which is very low.
- The Board discussed ideas to increase the wait list. Ideas included conducting a tour of the Club 2-3 times a year and waiving the guest fee for certain events. The Board agreed to discuss further at a later date.

### **Tennis**

- There have been several tennis social events that have been an enthusiastic success. These include the Taco and Tequila Night, the Ladies Team Luncheon and the kid's carnival event.
- Ladies' teams are up to 79 from the high 60's last year. Juniors participation is at 110 vs. 125 last year.
- We plan to do a tennis opinion survey the end of June.
- The men's program had a meeting about the three tournaments, and there was discussion about raising the participation fee of the tournaments to make them more cost effective.
- Men's clinic participation is down, and men's team participation is slightly down from last year.
- Saturday clinics/round robins are doing well.

### **Swim**

- There has been a lot of response to water polo. Moving it to the morning has ramped up the numbers.
- There are more boys diving and overall participation is on par with last year.
- We are hosting the Darien relays this year July 8 from 4:30-7pm. The pool will be closed to membership and the snack bar window will be closed. The

Village Table will do a barbeque for the event. The parking lot will be full and we should do a blast email to alert members.

### **Camp**

- First day of camp today was a success. It was very well attended.
- The private Instagram account is up, and has 20-30 followers already. There are tons of pictures up and the feedback from the parents has been good.
- Early drop off and late pick up, with a \$5 charge on either end, was very successful and the Club made a lot of money.
- There are not a lot of older boys on the list. Participation from 3<sup>rd</sup>, 4<sup>th</sup>, and 5<sup>th</sup> grade boys is sparse.
- There are camp updates on the web site.

### **Paddle**

- Some of the courts need repairs. We need to resurface court 4 and court 3 needs some boards and paint. Total cost is estimated to be \$300-\$400.
- We plan to talk to the paddle pro soon about next season. One topic of conversation will be ball usage and how many balls we need to buy for each clinic. We are hoping to save money by buying fewer balls if possible.

### **Social**

- May Family Fun Night was great.
- Last Sunday's music night happened despite the rain.
- Next Friday's Family Fun Night will have two pizza trucks, laser tag, and a balloon man.
- For the summer party, the Village Table no longer has the same chef so we need to find a new caterer.
- We also need a committee for the summer party to help put it together.

### **Executive Planning:**

- The Board discussed forming two additional committees. One committee would be a Financial Committee, and another would be a Strategic Planning Committee.
- After discussion, it was decided to table the issues of the Financial Committee and Strategic Planning Committee for now and discuss again at a later date.
- The Board also discussed forming an Executive Committee for the purpose of executing the Board's policy in between Board Meetings.
- A motion was made, and the Board voted by 10 affirmative, 2 abstaining, to appoint Ben Adams, Lisa Cruikshank, and Sean McCarthy as members of the Executive Committee. The Executive Committee, as per the bylaws, shall exercise the authority of the Board of Directors in the management of the business of the corporation in between meetings of the Board.

**Next Meeting:** July 22, 2019